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CANADIAN TECHNOLOGY SOVEREIGNTY

ESTABLISHING AN IT PARTNERSHIP SOVEREIGNTY STANDARD

A Governance Framework for Ownership, Control and Strategic
Dependency in Canada's Technology Services Market

01

INTRODUCTION

The technology partner has become part of the enterprise

Technology service providers increasingly operate critical infrastructure, administer technology environments, manage identity and security, support employees, influence technology decisions and participate directly in the operation of the business. For many organizations, the strategic technology partner therefore occupies a position much closer to an extension of the IT organization than a traditional supplier.

That raises a question that is receiving increasing attention in vendor-risk assessments.

Many are already familiar with the concept of data sovereignty - the question of “**where is my data stored?**”

Building on this concept is the broader question of technology partner sovereignty. It considers:

“**Who is viewing, using, and creating my data?**”

“**Who is actually operating within my organization?**”

“**Where are their decisions being made?**” and ultimately...

“**Where is the cheque I’m writing being cashed?**”

The answer to these questions is not always as it appears — or as it once was. Consolidation is rampant across the technology services landscape. An acquisition, private equity investment, merger or other ownership transaction can change the underlying relationship without the customer having made any corresponding decision.

Capgemini Research Institute reports that 93% of organizations have discussed digital sovereignty at the board level.

This paper extends the digital sovereignty discussion to the partner relationship itself, and is designed for organizations seeking to establish governance policies and practical guardrails that align technology-partner relationships with their organizational values, risk tolerance and strategic objectives.

The Government of Canada’s Digital Sovereignty Framework describes digital sovereignty as the capacity to exercise autonomy over digital infrastructure, data and intellectual property. It addresses legal, security, privacy, workforce and supply-chain factors that influence that autonomy.

The purpose is not to determine whether a provider is good or bad. **IT Partner Sovereignty asks: Who ultimately owns, governs and controls the technology partner upon which the organization depends?**

Government of Canada Sovereignty Resources

Digital Sovereignty: A Framework to improve digital readiness of the Government of Canada

<https://www.canada.ca/en/government/system/digital-government/digital-government-innovations/cloud-services/digital-sovereignty/digital-sovereignty-framework-improve-digital-readiness.html>

Shared Services Canada 2026–27 Departmental Plan

<https://www.canada.ca/en/shared-services/corporate/about-us/transparency/departmental-plan/2026-27/shared-services-canada-2026-27-departmental-plan.html>

Standing Committee on Government Operations and Estimates — Main Estimates 2026–27

<https://www.canada.ca/en/shared-services/corporate/about-us/transparency/briefing-documents/standing-committee-government-operations-estimates-oggo-2026-27-main-estimates.html>

These resources establish the broader Canadian policy context for digital sovereignty. This paper applies those principles to a specific enterprise relationship: **the strategic technology service provider.**

02

WHAT IS IT PARTNER SOVEREIGNTY

Canadian presence is not necessarily Canadian control

A technology provider may have Canadian offices, employees, customers, leadership and service delivery while ultimately being owned or controlled outside Canada.

An acquisition, private equity investment, merger or other ownership transaction can change that relationship without the customer having made any corresponding decision.

IT Partner Sovereignty asks: Who ultimately owns, governs and controls the technology partner upon which the organization depends?

The purpose is not to determine whether a provider is good or bad.

Nor does foreign ownership automatically indicate unacceptable risk.

Rather, IT Partner Sovereignty recognizes that ownership and control can be relevant dimensions of enterprise dependency.

A provider can be technically excellent, secure, innovative and highly trusted while operating within an ownership structure that creates different considerations around control, governance, jurisdiction, continuity or strategic alignment.

Sovereignty is therefore not a measure of quality. It is a measure of ownership, control and dependency.

03

A BOARD-LEVEL CONSIDERATION

For organizations where technology is fundamental to business operations, the ownership and governance of a strategic technology provider can introduce considerations beyond conventional procurement.

CONTROL

Who ultimately controls a critical technology function?

CONTINUITY

What happens to the relationship if the provider is acquired?

GEOPOLITICAL DEPENDENCY

Could external ownership introduce additional jurisdictional or geopolitical dependency?

STRATEGIC ALIGNMENT

Whose priorities ultimately determine investment and direction?

CUSTOMER PRIORITY

Will the organization remain strategically important if the provider becomes part of a larger platform?

COMMUNITY & ECONOMIC CONTRIBUTION

Organizations increasingly consider the broader economic and community impact of their strategic relationships. Where a significant portion of an organization's technology spend ultimately flows can therefore

be relevant to corporate values, community investment objectives and economic priorities. Understanding a technology partner's ownership structure and tax domicile provides visibility into its economic destination—where the economic value created through the relationship ultimately accrues.

“Where is my cheque ultimately cashed?”

For a board, this is not simply a question of procurement price. It is a question of whether the economic destination of a significant strategic relationship is understood and aligned with the organization's stated objectives and values.

These questions do not establish that a particular ownership structure is inherently problematic. They establish that ownership, control and economic destination can be legitimate components of enterprise risk, governance and strategic alignment.

04

IT PARTNER SOVEREIGNTY AND DIGITAL SOVEREIGNTY

Sovereignty does not mean isolation

IT Partner Sovereignty does not suggest that Canadian organizations should avoid global technology or international technology ecosystems.

Modern organizations operate within a highly interconnected global environment.

The Government of Canada recognizes that complete digital autonomy is neither realistic nor necessary. Its approach instead emphasizes understanding dependencies and maintaining the ability to make informed decisions within a globally connected digital environment.

The question is therefore different: Who is accountable for the strategic technology relationship surrounding the technology an organization depends upon?

A Canadian organization can use technology developed and operated through global ecosystems while maintaining a Canadian-owned and governed strategic technology partner.

Technology origin and partner ownership are separate questions.

IT Partner Sovereignty does not establish a requirement that every technology component be Canadian.

It asks whether organizations understand where control resides within the strategic relationships that surround their technology environment.

05

ESTABLISHING CANADIAN IT SOVEREIGNTY STANDARDS FOR YOUR ORGANIZATION

There is no single definition of what Canadian IT sovereignty must mean for every organization.

The appropriate standard will depend upon an organization's risk profile, regulatory environment, strategic objectives and values.

The Canada IT Sovereignty Standard provides a framework organizations can use to establish and evaluate their own expectations for strategic technology partners.

The framework examines five characteristics:

01 — OWNERSHIP

Who ultimately owns the organization?

02 — DECISION CENTRE

Where are ultimate strategic and corporate decisions made?

03 — TAX DOMICILE

Where is the organization ultimately domiciled for taxation?

04 — GOVERNANCE

Where does ultimate governance, oversight and accountability reside?

05 — OPERATIONAL CONTROL

Where does meaningful operational responsibility and customer accountability reside?

Organizations may place different weight on each dimension. The important consideration is that the criteria are understood, explicitly defined and applied consistently when evaluating strategic technology relationships.

Canadian presence is not the same as Canadian ownership and control.

06

ASSESSMENT METHODOLOGY

Evidence before assumption

The Standard evaluates providers using publicly available and, where appropriate, provider-supplied evidence.

Sources may include corporate registries, securities filings, government records, regulatory filings, investment and acquisition announcements, corporate ownership disclosures, company information, credible financial and business reporting, and supporting documentation supplied by the provider.

The assessment follows a consistent process:

01 Identify the Canadian operating entity

02 Trace ultimate ownership

03 Establish the decision centre

04 Establish tax domicile

05 Examine governance

06 Assess operational control

07 Review material ownership events

08 Determine the assessment

07

OWNERSHIP EVENTS MATTER

Sovereignty can change

A provider's sovereignty characteristics are not necessarily permanent.

Ownership may change through acquisition, private equity investment, recapitalization, merger, corporate consolidation or sale to a strategic buyer.

Consequently, the sovereignty characteristics of a strategic technology provider can change without the underlying service relationship changing.

This creates an important governance consideration: a vendor-risk assessment performed several years ago may no longer accurately describe the ownership and control of the same provider today.

For strategic providers, material ownership events should therefore be treated as potential triggers for reassessment.

08

THE CANADIAN STRATEGIC IT PARTNER LANDSCAPE

Canada's technology services market is changing.

Independent technology providers are being acquired by larger organizations. Private equity-backed platforms are consolidating regional providers. International organizations continue to expand their presence in the Canadian market.

These developments can create an important distinction between CANADIAN PRESENCE and CANADIAN OWNERSHIP AND CONTROL.

The Canadian Strategic IT Partner Matrix provides visibility into this changing landscape.

The Matrix is not a ranking. It does not attempt to determine which provider is the best technology company. It answers a narrower question: Who ultimately owns and controls this technology partner?

Because ownership structures can change, the Matrix should be regarded as a living research resource rather than a permanent designation.

09

CONCLUSION

Understanding strategic dependency

Canadian organizations will continue to operate within a global technology environment.

The objective of sovereignty is not complete technological independence. It is the ability to understand and govern important dependencies.

For organizations that rely upon strategic technology service providers, ownership and control represent one such dependency.

IT Partner Sovereignty provides a framework for examining that relationship alongside existing considerations such as cybersecurity, financial stability, concentration risk, service quality, compliance and business continuity.

The question is ultimately straightforward:

Who owns and controls the technology partner our organization depends upon—and is that ownership structure consistent with our organization's risk, governance and strategic objectives?

APPENDIX A

CANADA IT SOVEREIGNTY STANDARD

A concise assessment framework for ownership, decision-making, tax domicile, governance and operational control.

DIMENSION	ASSESSMENT QUESTION
Ownership	Who ultimately owns the provider?
Decision Centre	Where are strategic decisions ultimately made?
Tax Domicile	Where is the organization ultimately domiciled?
Governance	Where does ultimate accountability reside?
Operational Control	Where is meaningful operational responsibility maintained?

The Standard is intended to establish a common language for evaluating ownership, control and dependency. It does not prescribe a universal threshold for every organization.

APPENDIX B

CANADIAN STRATEGIC IT PARTNER MATRIX

The complete 87-provider matrix supplied for this research. It is reproduced as an assessment resource rather than a quality or capability ranking.

Ownership and control assessments reflect information available at the time of assessment and may change following a material corporate transaction.

Company	CANADA PRESENCE	Head Office	Business Focus	Ultimate Owner	Ultimate Decision	Ultimate Tax Domicile	Ownership / Consolidation History	Most Recent Ownership	Ownership Country	IT Partner Sovereignty
365 Technologies	MB, SK	Winnipeg, MB	MSP, Microsoft, cloud, cybersecurity	Canadian private ownership	Canada	Canada	Privately held Winnipeg company; Canadian-owned and Canadian-led	Current	Canada	YES
ABM Integrated Solutions	AB, NB, NL, NS, ON, PE	Dartmouth, NS	Managed IT, infrastructure, cybersecurity, field services	Canadian ownership	Canada	Canada	Canadian-owned and operated; acquired Plenum Group	2025	Canada	YES
Accenture Canada	AB, BC, ON, QC	Toronto, ON	Consulting, technology, managed services	Accenture	United States / Ireland	Ireland	Global public company	Current	Ireland	NO
AHEAD Canada	AB, BC, ON	Toronto, ON	Cloud, data, cybersecurity	AHEAD	United States	United States	US technology services company	Current	United States	NO
Atos Canada	AB, BC, MB, ON, QC	Toronto, ON	IT services, cloud, cybersecurity	Atos	France	France	Global Atos Group	Current	France	NO
Avanade Canada	AB, BC, ON, QC	Toronto, ON	Microsoft consulting, cloud, digital transformation	Accenture / Microsoft	United States	United States	Accenture-majority joint venture with Microsoft	Current	United States	NO
Avenir IT	AB	Edmonton, AB	MSP, cloud, IT consulting	Canadian private ownership — verify	Canada — verify	Canada — verify	Canadian MSP; ownership evidence insufficient for full sovereignty test	Current	Canada — verify	UNVERIFIED
Bell Business Markets	AB, BC, MB, NB, NL, NS, ON, PE	Montreal, QC	Telecom, cloud, managed services	BCE	Canada	Canada	Canadian public company	Current	Canada	YES
Bell MTS	MB	Winnipeg, MB	Telecom, managed services	BCE	Canada	Canada	Acquired by BCE	2017	Canada	YES
Bulletproof IT	AB	Calgary, AB	MSP, cybersecurity	Canadian private ownership — verify	Canada — verify	Canada — verify	Canadian MSP; ownership evidence insufficient for full sovereignty test	Current	Canada — verify	UNVERIFIED
Canon Canada	AB, BC, ON, QC	Brampton, ON	Print, imaging, workplace technology	Canon	Japan	Japan	Canon Group	Current	Japan	NO
Carbon60	BC, NB, ON	Toronto, ON	Managed cloud, cybersecurity, infrastructure	M/C Partners / US PE	United States	United States	M/C Partners acquired Carbon60 and Gossamer Threads	2019	United States	NO
CDW Canada	AB, BC, MB, ON, QC	Toronto, ON	VAR, cloud, managed services	CDW Corporation	United States	United States	US public company	Current	United States	NO
Check Point Canada	ON	Toronto, ON	Cybersecurity	Check Point Software	Israel	Israel	Israeli public company	Current	Israel	NO
Cisco Canada	AB, BC, MB, NS, ON, QC, SK	Toronto, ON	Networking, security, collaboration	Cisco	United States	United States	US public company	Current	United States	NO
Clear Concepts	MB	Winnipeg, MB	MSP, cybersecurity, cloud	Convergence Networks / Riverside Partners	United States	United States	Acquired by Convergence Networks	2025	United States	NO

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Cognizant Canada	AB, BC, ON, QC	Toronto, ON	IT services, consulting	Cognizant	United States	United States	US public company	Current	United States	NO
Complete Technologies	AB, MB, SK	Saskatoon, SK	MSP, IT consulting, cloud	Canadian ownership	Canada	Canada	100% Canadian-owned and operated	Current	Canada	YES
CompuCom Canada	ON, QC	Toronto, ON	Managed services, workplace, service desk	Comcast / CompuCom	United States	United States	US-owned CompuCom platform	Current	United States	NO
Compugen	AB, BC, MB, ON, QC, SK	Richmond Hill, ON	VAR, systems integration, MSP	Canadian private ownership	Canada	Canada	Canadian privately owned and operated	Current	Canada	YES
Connection Canada	ON	Toronto, ON	VAR, IT solutions	Connection	United States	United States	US public company	Current	United States	NO
Convergence Networks	MB, ON	Toronto, ON	MSP, cybersecurity, cloud	Riverside Partners	United States	United States	US PE-backed Canadian MSP platform	Current	United States	NO
Crescendo Cloud Solutions	AB, BC	Vancouver, BC	Microsoft 365, Azure, Data & AI, managed cloud	Canadian private ownership	Canada	Canada	Privately held Canadian cloud services provider; offices in Vancouver, Victoria and Calgary	Current	Canada	YES
Data Elephant	AB, BC, ON	Vancouver, BC	Data, analytics, Azure, AI	Adrienne Robbins / Mathew Duffy	Canada	Canada	Canadian company; Canadian founders/owners	Current	Canada	YES
Dell Technologies Canada	AB, BC, ON, QC	Toronto, ON	Infrastructure, endpoint, cloud	Dell Technologies	United States	United States	US public company	Current	United States	NO
Deloitte Canada	AB, BC, MB, NB, NL, NS, ON, QC	Toronto, ON	Consulting, technology, managed services	Deloitte LLP / Canadian equity partners	Canada	Canada	Canadian-owned and operated Canadian member firm of Deloitte Touche Tohmatsu Limited	Current	Canada	YES
DGH Networks	SK	Saskatoon, SK	MSP, networking, cybersecurity	Canadian private ownership — verify	Canada — verify	Canada — verify	Insufficient public evidence for full sovereignty test	Current	Canada — verify	UNVERIFIED
Dyrand Systems	AB, BC	Vancouver, BC	MSP, cloud, cybersecurity	Evergreen Services Group	United States	United States	Acquired by Executech, backed by Evergreen	2022	United States	NO
Epson Canada	AB, BC, ON, QC	Richmond Hill, ON	Print, imaging	Seiko Epson	Japan	Japan	Epson Group	Current	Japan	NO
eSentire	ON	Waterloo, ON	MDR, cybersecurity	Private / institutional	Canada / US — verify	Canada / US — verify	Canadian-founded; current ultimate control requires verification	Current	Canada / US — verify	UNVERIFIED
Evident IT	AB	Calgary, AB	MSP, cybersecurity, cloud	Canadian private ownership — verify	Canada — verify	Canada — verify	Insufficient public evidence for full sovereignty test	Current	Canada — verify	UNVERIFIED
EY Canada	AB, BC, MB, NB, NL, NS, ON, QC, SK	Toronto, ON	Consulting, technology, cyber, managed services	Ernst & Young LLP / Canadian partners	Canada	Canada	Wholly owned by Canadian partners; Canadian member firm of Ernst & Young Global Limited	Current	Canada	YES
F12	AB, BC, ON	Calgary, AB	MSP, cybersecurity, cloud	US private equity	United States	United States	Clairvest investment followed by 2025 recapitalization with US ultimate control	2025	United States	NO

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Final Frontiers Systems	AB, ON	Saskatoon, SK	MSP, IT consulting	Canadian private ownership — verify	Canada — verify	Canada — verify	Insufficient public evidence for full sovereignty test	Current	Canada — verify	UNVERIFIED
Fortinet Canada	AB, BC, ON	Burnaby, BC	Cybersecurity	Fortinet	United States	United States	US public company	Current	United States	NO
Fujitsu Canada	AB, BC, ON, QC	Vancouver, BC	IT services, cloud, infrastructure	Fujitsu	Japan	Japan	Fujitsu Group	Current	Japan	NO
Fully Managed	AB, BC, MB, SK	Toronto, ON	MSP, cloud, cybersecurity	TELUS	Canada	Canada	TELUS acquired 100% of Fully Managed	2022	Canada	YES
GAM Tech	AB, BC	Calgary, AB	MSP, cybersecurity, cloud	Canadian ownership	Canada	Canada	Founder-led, Canadian-owned; no PE acquisition	Current	Canada	YES
HCLTech Canada	AB, BC, NB, ON, QC	Toronto, ON	IT services, cloud, engineering	HCLTech	India	India	HCL Group	Current	India	NO
Hewlett Packard Enterprise Canada	AB, BC, ON, QC	Mississauga, ON	Infrastructure, cloud, networking	HPE	United States	United States	US public company	Current	United States	NO
Horizon Computer Solutions	SK	Saskatoon, SK	MSP, break/fix, procurement.	Canadian private ownership	Canada	Canada — verify	Unverified locations indicated; tax domicile requires verification	Current	Canada — verify	UNVERIFIED
HUB Technology Solutions	MB	Winnipeg, MB	MSP, IT consulting	Troy McLennan	Canada	Canada	100% Canadian, Indigenous and local; sole owner established	Current	Canada	YES
IBM Canada	AB, BC, MB, NB, NS, ON, QC, SK	Markham, ON	Cloud, AI, consulting, infrastructure	IBM	United States	United States	US public company	Current	United States	NO
Infosys Canada	AB, BC, ON, QC	Toronto, ON	Consulting, cloud, managed services	Infosys	India	India	Indian public company	Current	India	NO
Insight Canada	AB, ON, QC	Toronto, ON	VAR, cloud, managed services	Insight Enterprises	United States	United States	US public company	Current	United States	NO
ISM Canada	AB, MB, SK	Regina, SK	Managed IT, infrastructure, consulting	Kyndryl	United States	United States	Became part of Kyndryl	2021	United States	NO
IT Partners	AB, BC, ON	Saskatoon, SK	MSP, IT consulting	Canadian private ownership — verify	Canada — verify	Canada — verify	Insufficient public evidence for full sovereignty test	Current	Canada — verify	UNVERIFIED
IT Weapons	ON	Brampton, ON	Managed IT, cloud, cybersecurity	Konica Minolta	Japan	Japan	Acquired by Konica Minolta	2015	Japan	NO
Konica Minolta Canada	AB, BC, ON, QC	Mississauga, ON	Print, imaging, workplace technology, managed IT	Konica Minolta	Japan	Japan	Canadian subsidiary of Konica Minolta; acquired IT Weapons in 2015	Current	Japan	NO
KPMG Canada	AB, BC, MB, NB, NL, NS, ON, QC, SK	Toronto, ON	Audit, tax, advisory, technology, managed services	KPMG LLP / Canadian partners	Canada	Canada	Canadian-owned and operated member firm of KPMG's global organization; legally distinct Canadian firm	Current	Canada	YES

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KSP Technology	SK	Regina, SK	MSP, cybersecurity, cloud	Canadian private ownership	Canada	Canada	Founder/CEO-led Saskatchewan MSP	Current	Canada	YES
Kyndryl Canada	AB, BC, MB, ON, QC, SK	Toronto, ON	Managed infrastructure, cloud, consulting	Kyndryl Holdings	United States	United States	IBM infrastructure services spin-off	2021	United States	NO
Kyocera Document Solutions Canada	BC, MB, ON, QC	Mississauga, ON	Managed print, document technology	Kyocera	Japan	Japan	Kyocera Group	Current	Japan	NO
Lenovo Canada	AB, BC, ON, QC	Markham, ON	Endpoint, infrastructure	Lenovo Group	China	China	Global Lenovo group	Current	China	NO
Lexmark Canada	ON	Toronto, ON	Print, document technology, managed print	Xerox Holdings	United States	United States	Lexmark acquired by Xerox in 2025	2025	United States	NO
Long View Systems	AB, BC, ON	Calgary, AB	MSP, cloud, infrastructure, cybersecurity	Private ownership	Canada	Canada	Privately held	Current	Canada	YES
Microserve	AB, BC	Burnaby, BC	MSP, infrastructure, cloud, cybersecurity, procurement	Canadian ownership	Canada	Canada	Canadian-owned and managed; Best Managed Companies recognition	Current	Canada	YES
Microsoft Canada	AB, BC, ON, QC	Mississauga, ON	Cloud, M365, AI	Microsoft	United States	United States	US public company	Current	United States	NO
MNP Digital	AB, BC, MB, ON, QC, SK	Calgary, AB	Digital, cloud, cybersecurity, consulting	MNP LLP	Canada	Canada	Canadian professional services partnership	Current	Canada	YES
MSP Corp	AB, BC, MB, ON, QC, SK	Montreal, QC	MSP consolidation platform	Niobrara Capital	United States	United States	Sold September 16, 2026 to a US based private equity	2026	United States	NO
NextGen Automation	AB, BC, MB, SK	Winnipeg / Western Canada	Print, IT, MSP, automation	Canadian private ownership	Canada	Canada	100% Canadian-owned and operated; privately held	Current	Canada	YES
NICS Ltd.	SK	Regina, SK	MSP, IT consulting	Canadian private ownership	Canada	Canada	Owner-led Saskatchewan company	Current	Canada	YES
NTT DATA Canada	AB, BC, MB, ON, QC	Toronto, ON	Consulting, systems integration, managed services	NTT DATA	Japan	Japan	NTT Group	Current	Japan	NO
NTT Ltd. Canada	AB, BC, ON, QC	Toronto, ON	Network, cloud, managed services	NTT	Japan	Japan	NTT Group	Current	Japan	NO
Nucleus Networks	AB, BC	Vancouver, BC	MSP, cloud, cybersecurity	Evergreen Services Group	United States	United States	Acquired by Executech/Evergreen; remains Canadian corporation but is US-controlled	2021	United States	NO
OnX Canada	AB, NS, ON	Toronto, ON	VAR, infrastructure, cloud, cybersecurity	CBTS / US ownership	United States	United States	US-controlled technology services platform	Current	United States	NO
Optiv Canada	ON	Calgary, AB	Cybersecurity	Optiv	United States	United States	US cybersecurity platform	Current	United States	NO

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Palo Alto Networks Canada	ON	Toronto, ON	Cybersecurity	Palo Alto Networks	United States	United States	US public company	Current	United States	NO
Plenum Group	AB	Calgary, AB	Managed print, document technology, IT	ABM Integrated Solutions	Canada	Canada	Acquired by Canadian-owned ABM	2025	Canada	YES
Presidio Canada	AB, BC, ON, QC	Toronto, ON	VAR, cloud, networking, cybersecurity	Presidio	United States	United States	US technology services platform	Current	United States	NO
Pure IT	AB	Calgary, AB	MSP, cloud, cybersecurity	Troy Drever / Canadian private ownership	Canada	Canada	Owner identified as Troy Drever	Current	Canada	YES
Rackspace Canada	ON	Toronto, ON	Managed cloud	Rackspace Technology	United States	United States	US public company	Current	United States	NO
Resolute Technology Solutions	MB	Winnipeg, MB	MSP, cybersecurity, cloud	Aequitas Capital / ownership requires verification	Canada / US — verify	Canada / US — verify	Private equity investment identified; ultimate ownership/tax domicile not sufficiently established	Current	Canada / US — verify	UNVERIFIED
Ricoh Canada	AB, ON	Mississauga, ON	Managed print, document technology	Ricoh Company	Japan	Japan	Ricoh Group	Current	Japan	NO
Rogers Business	AB, BC, MB, NB, NL, NS, ON, PE	Toronto, ON	Telecom, cloud, managed services	Rogers Communications	Canada	Canada	Canadian public company	Current	Canada	YES
SaskIT	SK	Saskatoon, SK	MSP, IT consulting	Canadian private ownership	Canada	Canada —	Sask based development promoting no US tariff exposure	Current	Canada	YES
SaskTel Business	SK	Regina, SK	Telecom, managed IT, cloud	Government of Saskatchewan	Canada	Canada	Saskatchewan Crown corporation	Current	Canada	YES
Scalar Decisions	AB, BC, MB, ON, QC	Toronto, ON	Cybersecurity, infrastructure, cloud	CDW	United States	United States	Acquired by CDW	2019	United States	NO
Scalelogic Solutions	AB, BC	Vancouver, BC	Microsoft, Azure, Fabric, Power Platform, AI	Canadian private ownership	Canada	Canada	Privately held Vancouver-based Microsoft partner; founder-led	Current	Canada	YES
Sharp Electronics of Canada	ON	Mississauga, ON	Print, displays, workplace technology	Sharp	Japan	Japan	Sharp Group	Current	Japan	NO
SHI Canada	ON	Toronto, ON	VAR, cloud, cybersecurity	SHI International	United States	United States	US privately held technology company	Current	United States	NO
Sirkit	AB	Calgary, AB	MSP, cybersecurity, cloud	Canadian private ownership	Canada	Canada	Employee/partner ownership indicated; full tax test requires verification	Current	Canada	UNVERIFIED
Softchoice	AB, BC, ON, QC	Toronto, ON	VAR, cloud, Microsoft, managed services	World Wide Technology	United States	United States	Acquired by WWT	2024	United States	NO
Softlanding	AB, BC	Vancouver, BC	Microsoft, cloud, managed services	MSP Corp	United States	United States	Acquired by MSP Corp in 2023; MSP Corp sold to Niobrara in 2026	2026	United States	NO

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Sudden Technologies	AB	Calgary, AB	MSP, cybersecurity, cloud	Canadian private ownership — verify	Canada — verify	Canada — verify	Insufficient public evidence for full sovereignty test	Current	Canada — verify	UNVERIFIED
SysGen Solutions Group	AB, BC	Calgary, AB	MSP, cybersecurity, cloud	Canadian ownership	Canada	Canada	Canadian Western Canadian MSP	Current	Canada	YES
Tata Consultancy Services Canada	AB, BC, ON, QC	Toronto, ON	IT services, consulting	Tata Consultancy Services	India	India	Tata Group	Current	India	NO
Tech Mahindra Canada	NB, ON	Toronto, ON	IT services, telecom	Tech Mahindra	India	India	Mahindra Group	Current	India	NO
TELUS Business	AB, BC, MB, ON, QC, SK	Vancouver, BC	Telecom, cloud, managed IT, security	TELUS Corporation	Canada	Canada	Canadian public company	Current	Canada	YES
The ITeam	AB	Calgary, AB	MSP, cloud, cybersecurity	Evergreen Services Group	United States	United States	Acquired by Evergreen	2025	United States	NO
ThoughtCloud	AB	Calgary, AB	SharePoint, Power Platform, Power BI, Azure, M365	Canadian private ownership	Canada	Canada	Privately held Canadian Microsoft partner; Calgary headquarters	Current	Canada	YES
Toshiba Tec Canada	AB, BC, MB, ON, QC, SK	Markham, ON	Print, document technology	Toshiba Tec	Japan	Japan	Toshiba Tec Group	Current	Japan	NO
Tursa Group	SK	Saskatoon, SK	MSP, cybersecurity, cloud	Canadian private ownership — verify	Canada — verify	Canada — verify	Insufficient public evidence for full sovereignty test	Current	Canada — verify	UNVERIFIED
WBM Technologies	AB, BC, MB, SK	Saskatoon, SK	MSP, cloud, cyber-security, IT Services, print management	Canadian ownership	Canada	Canada	Canadian-owned and operated; Canadian governed	Current	Canada	YES
Western Rockies IT	AB	Calgary, AB	MSP, cloud, cybersecurity, IT consulting	Canadian private ownership — verify	Canada — verify	Canada — verify	Calgary-headquartered; ownership/tax evidence insufficient for full sovereignty test	Current	Canada — verify	UNVERIFIED
Wipro Canada	AB, ON, QC	Toronto, ON	IT services, consulting, cloud	Wipro	India	India	Indian public company	Current	India	NO
Xerox Canada	AB, BC, MB, NS, ON, QC	Toronto, ON	Managed print, document technology	Xerox Holdings	United States	United States	US public company	Current	United States	NO
Yardstick Technologies	AB	Edmonton, AB	MSP, cloud, cybersecurity, consulting	Kelly Woodworth / Canadian private ownership	Canada	Canada	Owner identified	Current	Canada	YES

SOURCES & REFERENCES

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Government of Canada

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Research evidence

The Canadian Strategic IT Partner Matrix included in Appendix B is reproduced from supplied matrix research and is not independently re-verified or altered in this publication. Individual provider assessments may draw upon corporate registries, securities filings, government records, regulatory filings, investment transaction announcements, corporate ownership disclosures and credible financial and business reporting.

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